



Institute of Town Planners India,
New Delhi

EXECUTIVE TRAINING PROGRAM

1st Time in India Executive Training Program on :

REAL ESTATE DEVELOPMENT & FINANCE

"Online Mode"

Weekend Program



Dates

14th June' 2025 to 12th July' 2025



Contact us

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Knowledge Partner:

SARE

www.sareindia.com

“Executive Training Program in Real Estate Development & Finance”

Dates: 14th June’ 2025 to 12th July’ 2025

Weekend Course

PROGRAMME OBJECTIVE

The Executive Training Program in Real Estate Development and Finance is designed to provide an in-depth understanding of the real estate sector, empowering professionals with the knowledge and practical skills necessary to navigate the complexities of urban development, investment, and policy frameworks in India.

This program aims to build cross-disciplinary expertise across real estate markets, planning, finance, valuations, and regulatory compliance, enabling participants to make informed, strategic decisions in real-world contexts.

PROGRAMME STRUCTURE

This Program in Real Estate Development and Finance is delivered over five weeks through a hybrid format, enabling maximum flexibility for working professionals. The curriculum is divided into thematic weekly modules that progressively build core competencies in real estate development, finance, and valuation.

Each week includes expert-led sessions, breakout discussions and guided studio assignments designed to encourage applied learning and collaborative problem-solving.



PROGRAMME OVERVIEW

- With the ever-evolving landscape of urban infrastructure and real estate regulation in India, there is a growing need for a structured and comprehensive educational program that bridges the knowledge gap between policy, practice, and finance.
- This five-week intensive, hybrid-format executive training program brings together leading industry practitioners and academic experts to explore the full real estate development lifecycle—from fundamentals and documentation to market analysis, financial feasibility, land management, and valuation.
- Tailored for a diverse set of professionals the program integrates technical knowledge with applied learning through group studios, workshops, and real-time case studies.
- Each week builds upon the previous to culminate in a capstone assessment and jury presentation, offering a holistic and career-enhancing learning experience.

PROGRAMME OUTLINE

Week - 1 | Introduction to Real Estate

Week - 2 | Dynamics of Development

Week - 3 | Real Estate Finance and Land Management

Week - 4 | Real Estate Valuations and RE Management

Week - 5 | Assessment Jury & Networking Lunch

KNOWLEDGE PARTNER

SARE-India delivers a full spectrum of services, including Land & Building Valuation, Strategic Advisory, and Education & Training in Real Estate. Focused on excellence, integrity, and innovation, we provide our clients with insightful and strategic guidance to help them make well-versed decisions and maximize their investment returns.

Team SARE brings professionals with exceptional acumen and long-standing industry experience.

SARE Real Estate Institute (REI) provides comprehensive education and training programs designed to impart knowledge and empower individuals / organizations to stay ahead in their game in the fast-evolving real estate sector.

FEE STRUCTURE

Non – ITPI Members – **8,000 /- INR**

ITPI Members – **4,000/- INR**

PEDAGOGY

- **Live Online Lectures:** Weekend sessions conducted by domain experts.
- **Interactive Case Studies:** Group-based breakout discussions on Real-life case examples, integrated into each session exercises after each core module to foster peer-to-peer learning and real-time application of concepts.
- **Real Estate Project assignment:** Each week allow participants to build a comprehensive development proposal through stages—market research, financial feasibility, and valuation.
- **Objective Type assessment**
- This program emphasizes practical learning, critical thinking, and interdisciplinary collaboration—crucial for shaping well-rounded real estate professionals capable of tackling the sector's complex challenges.

WHO SHOULD ATTEND

- Town Planners, Academicians of planning educational institutes, Architects, Engineers, Corporates, Institutions Professionals, Consultants, Public Sector Undertakings, Regulatory Authorities.
- Along with for Real Estate Investors, Agents and Valuers.
- Real Estate Industry and RERA officials.

COURSE DURATION

- Weekend Course (Saturday & Sunday) – 04 weeks (Online) + 01 week (Hybrid)
- 02 sessions per week (Each session will be of 03 hours that comprises of three sub-sessions of 50 minutes each)

MODE OF DELIVERY - Hybrid



Know Your Faculty

“Sessions by Industry Practitioners and Star Academicians”



N K Patel (the Chairman, MD and the founder director of Sun Builders Pvt Ltd & sun builders group), Founder chairman of Real Estate Study and Management Academy (RESMA), a Non-profit organization since 18 years.

Authored various books of urban planning, a well-known town planner, real estate developer, Academician and currently the President of Institute of Town Planners India, New Delhi.



Sunil Agarwal, Founder Director of Black Olive Ventures and SARE Valuers, is a seasoned real estate expert with 30+ years

of experience in valuations, advisory, and turnaround management. He has held senior roles at leading institutions like ICICI Ventures, HSBC & RICS, and serves on key industry committees, including SEBI and IBBI. A thought leader and mentor, he is Vice President of the Institution of Valuers and holds multiple degrees in engineering, urban planning, finance and real estate.



Amol Sudam Shimpi MRICS is a highly accomplished professional in the field of real estate, urban planning and infra- structure.

structure. As the co-founder of SAS Investments, an organization that specializes in real estate strategic consulting, planning, design, advisory, valuation services, brokerage, and fundraising, he continues to leave a significant mark in the industry.



Mujib Mundewadi is an expert in the areas of Corporate Finance, Global Financial Markets, Investment Banking, Risk

Management, M&As, Valuations, Private Equity and Real Estate. He served as Managing Director of CarVal India Private Limited (a Cargill company) in his last assignment. In this role, he was responsible for investing and managing approx. USD 200 mn across India.



Jayant Sharma, holds a Master's in City Planning (MCP) from IIT Kharagpur. He has over 10 years of experience in the field of

built environment sector and started his career as an architect. Over the past 6 years he has worked extensively in the domain of real estate valuation, market research, product mix formulation & financial feasibility. He also has experience in construction finance valuation, technical due diligence & project management.



Reema Bali with 12 years of work experience, has been associated with reputed institutions like Lloyd Law College, RICS School of Real

Estate & IILM School of Management, where she served as Dean. Also, has held the position of CEO at Alpha Partners. Her expertise lies in real estate laws & regulations, policy research, corporate law and education.

Contact Us

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“ Enhancing expertise, strategy, and financial acumen in
real estate and built environment professionals.
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